## THE ULTIMATE MARKETING FUNNEL

5 steps to attract more customers & market your business directly to consumers



**ONLINE DISCOVERY** 

Create a massive online presence: leverage Google, search engines, and social media to be discovered by people in your community searching for your services

**BUILD TRUST** 

Showcase your expertise, develop 5 star online reviews, and build your online brand to attract high paying, motivated customers

**NEW CUSTOMER** Utilize website systems and **CONVERSION** 

Google to increase calls, inquiries, and online appointment requests

**ENGAGE CUSTOMERS** 

Leverage marketing tools and increase conversations, testimonials, and social media engagement



**RAVING FANS** 

Nurture your customer list to refer and promote your business







## HOW TO ACCOMPLISH EACH STEP OF THE ULTIMATE STRATEGY:

For each stage of the funnel, you want to invest time and budget into a handful of specific actions. Here are some of the most successful tools we've found for businesses



Google Ranking



Google Business Profile



Google Ad Campaigns



Local Directories







Google Reviews



Facebook & Yelp Reviews



Website WOW Factor & Ease of Use



Online Brand Presence

## NEW CUSTOMER CONVERSION



Website Conversions (+Tracking)



Online Appointment System



Automated Chat Box



Phone Calls from Website & Ads





Valuable Content



Showcase Expertise



Review Requests



Social Engagement

RAVING FANS



Monthly Newsletters



Blog & Tips



Re-engagement Calls & Emails



Customer Referrals



Learn More from the Experts for Delicious Results

